

# Energy Efficiency Programs Bulletin



VOLUME 4, ISSUE 2 | Winter 2015

## Saint Jo ISD Utilizes Small School District HVAC Loan Program

In 2014, the State Energy Conservation Office (SECO) announced a Pilot HVAC Loan Program, enabling small public K–12 independent school districts (ISDs) to replace old and inefficient HVAC systems. With support from TNMP's SCORE Program, Saint Jo ISD received a SECO loan to replace multiple HVAC units at its elementary school, high school and art building. The elementary school alone had seven new units installed, allowing 25 tons of more efficient cooling capacity. TNMP program staff assisted Superintendent Larry Smith by reviewing HVAC bids and efficiency levels proposed to the district. Together, they estimated program incentives for each solution that allowed a comparison of upfront costs versus potential energy savings.

The faculty and students are sure to enjoy improved comfort, and the school district appreciates the one-time incentive check from TNMP for \$1,300 in addition to recurring utility bill savings.

## New LEDs Light the Way for Parishioners at Friendswood United Methodist Church

Friendswood United Methodist Church near Houston had been investigating a lighting upgrade for the sanctuary and other parts of its facilities, including a gym and study hall. Program representatives from the TNMP Commercial Solutions Program made recommendations to the church, providing a variety of energy efficiency tiers and costs. Because the program doesn't sell or install anything, these vendor-neutral recommendations were enough to get church leadership on board with an immediate retrofit. The church ultimately upgraded over 125 fixtures in the sanctuary to LED technology, resulting in significant maintenance savings and an estimated 21,000 kWh a year in reduced energy consumption. Way to go, Friendswood United Methodist Church!

## Saving Money at the Corner Store

Energy efficiency can save your business money, particularly if 40 percent of your electric bill comes from refrigeration. Supermarkets, grocery stores and convenience stores that take advantage of energy saving opportunities can increase store appeal and greatly reduce operating costs. In 2015, TNMP worked with a number of name-brand grocery and convenience stores to raise the efficiency of their operations and enhance customers' shopping experience. Additionally, TNMP has already worked with Stripes, Walmart and Walmart Express, Kroger, H-E-B, WinCo Foods, Walgreens, RaceTrac and 7-Eleven in 2016 to improve the efficiency and quality of even more stores.

Texas-New Mexico Power offers a portfolio of commercial energy efficiency programs.

The SCORE® Program provides viable energy optimization for school districts, colleges and universities. Designed to educate institutions on energy management and encourage investment in energy efficiency, this program helps partners minimize the impact of volatile energy costs, ease budget pressures, improve infrastructure and optimize learning environments for students.

The CitySmart® Program helps local government entities enhance energy efficiency, lower operating costs, improve air and environmental quality, and meet legislative and regulatory requirements.

Similar to SCORE and CitySmart, the TNMP Commercial Solutions Program provides technical and financial support to help commercial and industrial organizations identify and implement energy efficiency upgrade projects.

The Open Program for small businesses program targets commercial facilities below 100kW in demand usage to enable them to participate in energy saving retrofits.

For more information about the SCORE, CitySmart, Commercial Solutions and Open programs, contact TNMP Project Manager Stefani Case at (214) 222-4174 or [stefani.case@tnmp.com](mailto:stefani.case@tnmp.com).

The programs are sponsored by TNMP and administered by CLEARResult. You can reach CLEARResult at (877) 338-8667 or [tnmp@CLEARResult.com](mailto:tnmp@CLEARResult.com).

Visit us online: [tnmpefficiency.com](http://tnmpefficiency.com)

# PARTNER SUCCESS

## Incentives Paid This Quarter:

Alvin ISD  
\$1,094

•

Bank of America  
\$1,058

•

City of Lewisville  
\$1,905

•

Clear Creek ISD  
\$14,909

•

Columbia Brazoria ISD  
\$1,949

•

Commercial Bank of Texas  
\$557

•

Dickinson ISD  
\$2,261

•

Fort Stockton ISD  
\$13,322

•

Friendswood United  
Methodist Church  
\$1,633

•

Gatesville ISD  
\$12,576

•

Kroger  
\$2,227

•

Olney ISD  
\$718

•

Pecos-Barstow-Toyah ISD  
\$38,436

•

RaceTrac  
\$4,399

•

Saint Jo ISD  
\$1,313

•

Tom Bean ISD  
\$2,429

•

Walmart  
\$4,655

•

Whitewright ISD  
\$295

## Congratulations, Partners!

If you're a storeowner or operator, you have numerous resources available to help identify your own energy-saving opportunities. Visit [https://www.energystar.gov/sites/default/files/tools/Small\\_Business\\_Grocery\\_0.pdf](https://www.energystar.gov/sites/default/files/tools/Small_Business_Grocery_0.pdf) to learn more. You can also study how the H-E-B grocery chain specifically capitalized on energy-saving opportunities to reduce operating costs at [http://www.rmi.org/texas\\_grocer\\_slashes\\_energy\\_use\\_esj\\_article](http://www.rmi.org/texas_grocer_slashes_energy_use_esj_article).

## Announcement: Commercial Programs Kickoff, Thursday, Dec. 3

You should have received an invitation to our 2016 Commercial programs kickoff, which is scheduled for Thursday, Dec. 3, from 10:00–11:30 a.m. The event will be a webinar, so please register ASAP [here](#) if you haven't already. At the webinar, we'll announce important additions and changes for the 2016 Commercial Solutions (customers > 100 kW peak demand) and SCORE/CitySmart (i.e., K–12, higher education, local government) Programs. We'll also highlight successful project types and strategies from the past year.

## Announcement: Publicize Your Energy Efficiency Successes!

Did your organization or company receive an incentive check from TNMP in 2015? Wouldn't that look good on a big check with you standing behind it? Please contact your program representative to schedule your incentive check presentation today.

## Staff Spotlight: Michael Skeen

TNMP programs have a new program consultant who started in Dallas on Monday, Nov. 30. Michael Skeen will service TNMP central (west of Waco) and TNMP north (Lewisville and surrounding) areas, and you can look forward to hearing from him soon. Michael joins our team after 7+ years of experience working for AEP-SWEPCO, the local electric utility serving northeast Texas. As a customer service account representative, he handled major accounts such as K–12, higher education, local government and large commercial customers. We're excited to have Michael onboard and know he'll make a fantastic addition to our team. If you would like to reach Michael, please contact him at [michael.skeen@clearesult.com](mailto:michael.skeen@clearesult.com).

## Staff Spotlight: Josh Campbell

TNMP programs have a new program consultant starting in Houston on Monday, Dec. 7. Josh Campbell will service TNMP gulf (Houston area) commercial accounts. He comes to the program team from Alvin ISD, where he served as energy manager for the past three years. Prior to that, Josh worked for Energy Systems Associates (ESA) for five years, supporting programs run by SECO. Please help us in welcoming Josh to our TNMP family. If you would like to reach Josh, please contact him at [josh.campbell@clearesult.com](mailto:josh.campbell@clearesult.com).

## Area Representatives

**Gulf Coast Territory  
All Programs**  
Josh Campbell  
TBD  
[josh.campbell@clearesult.com](mailto:josh.campbell@clearesult.com)

**West Territory  
All Programs**  
Aaron Aguilera  
(915) 255-4289  
[aaron.aguilera@clearesult.com](mailto:aaron.aguilera@clearesult.com)

**Central & North  
Territories  
All Programs**  
Michael Skeen  
(972) 505-3911  
[michael.skeen@clearesult.com](mailto:michael.skeen@clearesult.com)

**All TNMP Territory Open**  
Chelsea Proeschel  
(972) 894-1520  
[cproeschel@clearesult.com](mailto:cproeschel@clearesult.com)